

## ICNC 2026 - Summary of expenditure & income

EXPENDITURE	1500 persons	1000 persons	700 persons	600 persons
<b>Marketing/Promotion</b>				
Couriers, post, tel, fax				
Promotion at the previous congresses				
Travel bursaries 20 persons x 1500 €	€ 33 000,00	€ 33 000,00	€ 33 000,00	€ 33 000,00
<b>Venue (incl Halls ABC / AB / A)</b>				
Venue hire, Additional furniture, Cloakroom, Security service, First aid	€ 178 361,63	€ 138 361,63	€ 77 326,63	€ 77 326,63
<b>Technical Support</b>				
AV Equipment (session halls, speaker preview, e-posters and videos)				
Offices, meeting rooms				
Technicians				
Registration Desk Equipment				
Website design, build and updates	€ 123 304,08	€ 101 704,08	€ 70 785,48	€ 70 785,48
<b>Catering (all day coffee service + lunch)</b>				
all day coffee service + lunch x 4 days + one morning coffee/ last day	€ 160 069,77	€ 108 906,98	€ 78 209,30	€ 67 976,74
<b>Posters, registration desk, exh. booths</b>				
Shell Scheme x 20				
Posters boards x 40				
Registration Desk	€ 5 581,40	€ 5 581,40	€ 5 581,40	€ 5 581,40
<b>Staff</b>				
Onsite - Local Temporary Staff (session halls, registration desk, speaker preview, ask me, posters, airport etc)	€ 9 069,77	€ 9 069,77	€ 9 069,77	€ 9 069,77
<b>Participant's KIT</b>				
Design of corporate image/branding/congress logo				
Design of promotional items				
Print 1st Announment - flyer or postcard (save the date)				
Print Final Programme				
Lanyard, Congress bag, Pads, Pens	€ 22 325,58	€ 15 116,28	€ 10 790,70	€ 9 348,84
<b>Decoration</b>				
Onsite signage: posters, lectern panels, flags, registration desk and stage branding, PowerPoint slides for e-signage	€ 5 813,95	€ 5 813,95	€ 5 813,95	€ 5 813,95
<b>Opening Ceremony + Welcome reception</b>	€ 45 348,84	€ 31 395,35	€ 23 023,26	€ 20 232,56
<b>Gala Dinner</b>				
menu & drinks, venue, entertainment	€ 80 232,56	€ 56 976,74	€ 43 023,26	€ 38 372,09

<b>Invited speakers</b>								
Travel costs 12 persons x 1500 €								
Accommodation 12 rooms for 5 nights		€ 25 325,58		€ 25 325,58		€ 25 325,58		€ 25 325,58
<b>Gdańsk hospitality package</b>								
Site inspection (accommodation, lunches and dinners, transfers)								
Welcome desk at the Gdańsk Lech Wałęsa Airport								
Promotional materials about Gdańsk and the region, including maps, folders and guides								
Fast Track and Executive Lounge services at the Gdańsk Lech Wałęsa Airport for 20 VIP guests								
Gift bags with local treats for 20 VIP guests								
Complimentary Gdańsk, Sopot, Gdynia sightseeing tour for participants								
Gdańsk Conference System including:								
Free mobile conference app								
Free event website								
Registration card including the layout dedicated especially to the event								
Free time Gdańsk package including free entry to the main attractions		€ 24 150,00		€ 17 900,00		€ 14 150,00		€ 12 900,00
<b>Conference management - DMC fee</b>		€ 34 883,72		€ 29 069,77		€ 23 255,81		€ 23 255,81
<b>EXPENDITURE PER PERSON / TOTAL EXPENDITURE</b>	<b>€ 498,31</b>	<b>€ 747 466,87</b>	<b>€ 578,22</b>	<b>€ 578 221,52</b>	<b>€ 1 067,81</b>	<b>€ 419 355,13</b>	<b>€ 1 245,78</b>	<b>€ 398 988,85</b>

<b>INCOME</b>	<b>Number of persons</b>	<b>Income with 1500 persons</b>	<b>Number of persons</b>	<b>Income with 1000 persons</b>	<b>Number of persons</b>	<b>Income with 700 persons</b>	<b>Number of persons</b>	<b>Income with 600 persons</b>
<b>Registration</b>								
Early (ICNA member HIC) €750 gross / € 609,76 net	200	€ 121 952,00	160	€ 97 561,60	90	€ 54 878,40	80	€ 48 780,80
Early (ICNA member UMIC) €450 gross / € 365,85 net	200	€ 73 170,00	150	€ 54 877,50	90	€ 32 926,50	80	€ 29 268,00
Early (ICNA member LIC & Junior) €180 gross / € 146,34 net	100	€ 14 634,00	70	€ 10 243,80	50	€ 7 317,00	40	€ 5 853,60
Regular (ICNA member HIC) €880 gross / € 715,45 net	100	€ 71 545,00	70	€ 50 081,50	50	€ 35 772,50	45	€ 32 195,25
Regular (ICNA member UMIC) €600 gross / € 487,80 net	100	€ 48 780,00	70	€ 34 146,00	50	€ 24 390,00	45	€ 21 951,00
Regular (ICNA member LIC & Junior) €230 gross / € 186,99 net	50	€ 9 349,50	20	€ 3 739,80	20	€ 3 739,80	15	€ 2 804,85
Late (ICNA member HIC) €1065 gross / € 865,85 net	100	€ 86 585,00	70	€ 60 609,50	50	€ 43 292,50	40	€ 34 634,00
Late (ICNA member UMIC) €700 gross / € 569,11 net	100	€ 56 911,00	70	€ 39 837,70	50	€ 28 455,50	40	€ 22 764,40
Late (ICNA member LIC & Junior) €210 gross / € 170,73 net	50	€ 8 536,50	20	€ 3 414,60	20	€ 3 414,60	15	€ 2 560,95
Early Student €115 gross / € 93,50 net	100	€ 9 350,00	70	€ 6 545,00	50	€ 4 675,00	45	€ 4 207,50
Regular Student €180 gross / € 146,34 net	50	€ 7 317,00	20	€ 2 926,80	20	€ 2 926,80	15	€ 2 195,10
Late Student €320 gross / € 260,16 net	50	€ 13 008,00	20	€ 5 203,20	20	€ 5 203,20	15	€ 3 902,40
Early Non member €1065 gross / € 865,85 net	100	€ 86 585,00	70	€ 60 609,50	50	€ 43 292,50	45	€ 38 963,25
Regular Non member €1200 gross / € 975,61 net	50	€ 48 780,50	20	€ 19 512,20	20	€ 19 512,20	15	€ 14 634,15
Late Non member €1390 gross / € 1130,08 net	50	€ 56 504,00	20	€ 22 601,60	20	€ 22 601,60	15	€ 16 951,20

Invited speakers/ guests / EB € 0	100	€ 0,00	80	€ 0,00	50	€ 0,00	50	€ 0,00
<b>Total registration fees</b>		<b>€ 713 007,50</b>		<b>€ 471 910,30</b>		<b>€ 332 398,10</b>		<b>€ 281 666,45</b>
Platinum Sponsor € 30750 gross / € 25000 net	1	€ 25 000,00	1	€ 25 000,00	0	€ 0,00	0	€ 0,00
Gold Sponsor € 24600 gross / € 20000 net	1	€ 20 000,00	1	€ 20 000,00	1	€ 20 000,00	1	€ 20 000,00
Silver Sponsor € 184500 gross / € 15000 net	2	€ 30 000,00	2	€ 30 000,00	1	€ 15 000,00	1	€ 15 000,00
Bronze Sponsor € 9225 gross / € 7500 net	5	€ 37 500,00	5	€ 37 500,00	3	€ 22 500,00	3	€ 22 500,00
Exhibition booths € 3690 gross / € 3000 net	20	€ 60 000,00	20	€ 60 000,00	20	€ 60 000,00	16	€ 48 000,00
<b>Sponsor/Exhibition Income</b>		<b>€ 172 500,00</b>		<b>€ 172 500,00</b>		<b>€ 117 500,00</b>		<b>€ 105 500,00</b>
Local support / Gdańsk Convnetion Bureau	1	€ 24 150,00	1	€ 17 900,00	1	€ 14 150,00	1	€ 12 900,00
<b>TOTAL INCOME</b>		<b>€ 909 657,50</b>		<b>€ 662 310,30</b>		<b>€ 464 048,10</b>		<b>€ 400 066,45</b>

#### SUMMARY

Total income		€ 909 657,50		€ 662 310,30		€ 464 048,10		€ 400 066,45
Total expenditure		€ 747 466,87		€ 578 221,52		€ 419 355,13		€ 398 988,85
<b>RESULT</b>		<b>€ 162 190,63</b>		<b>€ 84 088,78</b>		<b>€ 44 692,97</b>		<b>€ 1 077,60</b>

<b>Participant's specification</b>	<b>100%</b>	<b>1500</b>	<b>100%</b>	<b>1000</b>	<b>100%</b>	<b>700</b>	<b>100%</b>	<b>700</b>
LIC countries' members	13%		11%		13%		12%	
UMIC countries' members	27%		29%		27%		28%	
HIC countries' members	27%		30%		27%		28%	
Students/trainees and nurse professionals / allied health care workers	13%		11%		13%		13%	
Non members	13%		11%		13%		13%	
Invited	7%		8%		7%		8%	

**ICNC 2026 - AMBEREXPO**  
**detailed budget for 1500 participants**

Net prices don't include 23 % VAT

Services	Q-ty	Day 1 set up - Sat	Day 2 set up -Sun	Day 3 Mon	Day 4 Tue	Day 5 Wed	Day 6 Thu	Day 7 Fri	Total	Subtotal
<b>Marketing / Promotion</b>	<b>Q-ty</b>									
Promotion at the previous congresses	1		€ 2 674,42						€ 2 674,42	€ 33 000,00
Couriers, post, tel, fax	1		€ 325,58						€ 325,58	
Travel bursaries	20		€ 1 500,00						€ 30 000,00	
<b>Venue</b>		Price/day	Price/day	Price/day	Price/day	Price/day	Price/day	Price/day		
Venue hire/conference package	x	€ 0,00	€ 8 019,07	€ 21 846,51	€ 21 846,51	€ 21 846,51	€ 21 846,51	€ 21 846,51	€ 117 251,63	€ 178 361,63
Additional furniture (chairs & tables)	x	€ 0,00	€ 0,00	€ 5 807,00	€ 5 807,00	€ 5 807,00	€ 5 807,00	€ 5 807,00	€ 29 035,00	
Cloakroom	x	€ 0,00	€ 0,00	€ 550,00	€ 550,00	€ 550,00	€ 550,00	€ 550,00	€ 2 750,00	
Security service	x	€ 0,00	€ 0,00	€ 6 828,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 6 828,00	
Cleaning	x	€ 0,00	€ 0,00	€ 18 675,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 18 675,00	
First aid	x	€ 0,00	€ 0,00	€ 3 822,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 3 822,00	
<b>Technical support</b>		Price/day	Price/day	Price/day	Price/day	Price/day	Price/day	Price/day		
AV Equipment (session halls, speaker preview, e-posters and videos)	x	€ 0,00	€ 600,00	€ 2 785,00	€ 24 291,00	€ 24 291,00	€ 24 291,00	€ 2 785,00	€ 79 043,00	€ 123 304,08
Offices, meeting rooms	x	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 26 905,50	€ 26 905,50	
Technicians	x	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 15 030,00	€ 15 030,00	
Registration Desk Equipment	1		€ 2 325,58						€ 2 325,58	
Website design, build and updates	1		€ 0,00						€ 0,00	
<b>Catering</b>	<b>Q-ty</b>	Price/person	Price/person	Price/person	Price/person	Price/person	Price/person	Price/person		
All day coffee service	1500				€ 12,79				€ 19 186,05	€ 12 209,30
Lunch / buffet	1500				€ 18,60				€ 27 906,98	
Afternoon coffee break	1500				€ 0,00				€ 0,00	
Morning coffee break	1500					€ 0,00			€ 0,00	
All day coffee service	1500					€ 12,79			€ 19 186,05	
Lunch / buffet	1500					€ 18,60			€ 27 906,98	
Afternoon coffee break	1500					€ 0,00			€ 0,00	
Morning coffee break	1500						€ 0,00		€ 0,00	
All day coffee service	1500						€ 12,79		€ 19 186,05	
Lunch / buffet	1500						€ 18,60		€ 27 906,98	
Afternoon coffee break	1500						€ 0,00		€ 0,00	
Morning coffee break	1500							€ 8,14	€ 12 209,30	



Gala Dinner / menu & drinks	1500						€ 46,51		€ 69 767,44	
Gala Dinner venue	1						€ 6 976,74		€ 6 976,74	
Gala Dinner entertainment	1						€ 3 488,37		€ 3 488,37	€ 80 232,56
<b>Invited speakers</b>	<b>Q-ty</b>									
Travel costs	12		€ 1 500,00						€ 18 000,00	
Accommodation /VIP	2		€ 151,16	€ 151,16	€ 151,16	€ 151,16	€ 151,16	€ 151,16	€ 1 511,63	
Accommodation	10		€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 5 813,95	€ 25 325,58
<b>Gdańsk hospitality package</b>										
Site inspection (accommodation, lunches and dinners, transfers) Welcome desk at the Gdańsk Lech Wałęsa Airport Promotional materials about Gdańsk and the region, including maps, folders and guides Fast Track and Executive Lounge services at the Gdańsk Lech Wałęsa Airport for 20 VIP guests Gift bags with local treats for 20 VIP guests	1		€ 3 310,00						€ 3 310,00	
Complimentary Gdańsk, Sopot, Gdynia sightseeing tour for participants	1500		€ 12,50						€ 18 750,00	
Gdańsk Conference System including: Free mobile conference app Free event website Registration card including the layout dedicated especially to the event Free time Gdańsk package including free entry to the main attractions	1		€ 2 090,00						€ 2 090,00	€ 24 150,00
<b>DMC fee</b>										
DMC Management Fee	1		€ 34 883,72						€ 34 883,72	€ 34 883,72
<b>Total</b>									<b>€ 747 466,87</b>	<b>€ 747 466,87</b>

Income	Fee net	Fee gross (incl. 23 % VAT)	Number of participants	Total
<b>Registration</b>			1500	
Early (ICNA member HIC)	€ 609,76	€ 750,00	200	€ 121 951,22
Early (ICNA member UMIC)	€ 365,85	€ 450,00	200	€ 73 170,73
Early (ICNA member LIC & Junior)	€ 146,34	€ 180,00	100	€ 14 634,15
Regular (ICNA member HIC)	€ 715,45	€ 880,00	100	€ 71 544,72
Regular (ICNA member UMIC)	€ 487,80	€ 600,00	100	€ 48 780,49
Regular (ICNA member LIC & Junior)	€ 186,99	€ 230,00	50	€ 9 349,59
Late (ICNA member HIC)	€ 865,85	€ 1 065,00	100	€ 86 585,37
Late (ICNA member UMIC)	€ 569,11	€ 700,00	100	€ 56 910,57
Late (ICNA member LIC & Junior)	€ 170,73	€ 210,00	50	€ 8 536,59
Early Student	€ 93,50	€ 115,00	100	€ 9 349,59
Regular Student	€ 146,34	€ 180,00	50	€ 7 317,07
Late Student	€ 260,16	€ 320,00	50	€ 13 008,13
Early Non member	€ 865,85	€ 1 065,00	100	€ 86 585,37
Regular Non member	€ 975,61	€ 1 200,00	50	€ 48 780,49
Late Non member	€ 1 130,08	€ 1 390,00	50	€ 56 504,07
Invited speakers/ guests / EB	€ 0,00	€ 0,00	100	€ 0,00
<b>Sponsorship + exhibition</b>				
Platinum Sponsor	€ 25 000,00	€ 30 750,00	1	€ 25 000,00
Gold Sponsor	€ 20 000,00	€ 24 600,00	1	€ 20 000,00
Silver Sponsor	€ 15 000,00	€ 18 450,00	2	€ 30 000,00
Bronze Sponsor	€ 7 500,00	€ 9 225,00	5	€ 37 500,00
Exhibition booths	€ 3 000,00	€ 3 690,00	20	€ 60 000,00
Local support GCB	€ 24 150,00	€ 29 704,50	1	€ 24 150,00
			<b>Total net</b>	<b>€ 909 658,13</b>

HIC High Income Countries  
UMIC Upper Middle Income Countries  
LIC Low Income Countries

**ICNC 2026 - AMBEREXPO**  
**detailed budget for 1000 participants**

Net prices don't include 23 % VAT

Services	Q-ty	Day 1 set up - Sat	Day 2 set up -Sun	Day 3 Mon	Day 4 Tue	Day 5 Wed	Day 6 Thu	Day 7 Fri	Total	Subtotal
<b>Marketing / Promotion</b>	<b>Q-ty</b>									
Promotion at the previous congresses	1		€ 2 674,42						€ 2 674,42	€ 33 000,00
Couriers, post, tel, fax	1		€ 325,58						€ 325,58	
Travel bursaries	20		€ 1 500,00						€ 30 000,00	
<b>Venue</b>		Price/day	Price/day	Price/day	Price/day	Price/day	Price/day	Price/day		
Venue hire/conference package	x	€ 0,00	€ 5 577,21	€ 15 334,88	€ 15 334,88	€ 15 334,88	€ 15 334,88	€ 15 334,88	€ 82 251,63	€ 138 361,63
Additional furniture (chairs & tables)	x	€ 0,00	€ 0,00	€ 5 807,00	€ 5 807,00	€ 5 807,00	€ 5 807,00	€ 5 807,00	€ 29 035,00	
Cloakroom	x	€ 0,00	€ 0,00	€ 550,00	€ 550,00	€ 550,00	€ 550,00	€ 550,00	€ 2 750,00	
Security service	x	€ 0,00	€ 0,00	€ 6 828,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 6 828,00	
Cleaning	x	€ 0,00	€ 0,00	€ 13 675,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 13 675,00	
First aid	x	€ 0,00	€ 0,00	€ 3 822,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 3 822,00	
<b>Technical support</b>		Price/day	Price/day	Price/day	Price/day	Price/day	Price/day	Price/day		
AV Equipment (session halls, speaker preview, e-posters and videos)	x	€ 0,00	€ 600,00	€ 2 785,00	€ 17 991,00	€ 17 991,00	€ 17 991,00	€ 2 785,00	€ 60 143,00	€ 101 704,08
Offices, meeting rooms	x	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 24 205,50	€ 24 205,50	
Technicians	x	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 15 030,00	€ 15 030,00	
Registration Desk Equipment	1		€ 2 325,58						€ 2 325,58	
Website design, build and updates	1		€ 0,00						€ 0,00	
<b>Catering</b>	<b>Q-ty</b>	Price/person	Price/person	Price/person	Price/person	Price/person	Price/person	Price/person		
All day coffee service	1000				€ 12,79				€ 12 790,70	€ 8 139,53
Lunch / buffet	1000				€ 18,60				€ 18 604,65	
Afternoon coffee break	1000				€ 0,00				€ 0,00	
Morning coffee break	1000					€ 0,00			€ 0,00	
All day coffee service	1000					€ 12,79			€ 12 790,70	
Lunch / buffet	1000					€ 18,60			€ 18 604,65	
Afternoon coffee break	1000					€ 0,00			€ 0,00	
Morning coffee break	1000						€ 0,00		€ 0,00	
All day coffee service	1000						€ 12,79		€ 12 790,70	
Lunch / buffet	1000						€ 18,60		€ 18 604,65	
Afternoon coffee break	1000						€ 0,00		€ 0,00	
Morning coffee break	1000							€ 8,14	€ 8 139,53	





Gala Dinner / menu & drinks	1000						€ 46,51		€ 46 511,63	
Gala Dinner venue	1						€ 6 976,74		€ 6 976,74	
Gala Dinner entertainment	1						€ 3 488,37		€ 3 488,37	€ 56 976,74
<b>Invited speakers</b>	<b>Q-ty</b>									
Travel costs	12		€ 1 500,00						€ 18 000,00	
Accommodation /VIP	2		€ 151,16	€ 151,16	€ 151,16	€ 151,16	€ 151,16		€ 1 511,63	
Accommodation	10		€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 116,28		€ 5 813,95	€ 25 325,58
<b>Gdańsk hospitality package</b>										
Site inspection (accommodation, lunches and dinners, transfers) Welcome desk at the Gdańsk Lech Wałęsa Airport Promotional materials about Gdańsk and the region, including maps, folders and guides Fast Track and Executive Lounge services at the Gdańsk Lech Wałęsa Airport for 20 VIP guests Gift bags with local treats for 20 VIP guests	1		€ 3 310,00						€ 3 310,00	
Complimentary Gdańsk, Sopot, Gdynia sightseeing tour for participants	1000		€ 12,50						€ 12 500,00	
Gdańsk Conference System including: Free mobile conference app Free event website Registration card including the layout dedicated especially to the event Free time Gdańsk package including free entry to the main attractions	1		€ 2 090,00						€ 2 090,00	€ 17 900,00
<b>DMC fee</b>										
DMC Management Fee	1		€ 29 069,77						€ 29 069,77	€ 29 069,77
<b>Total</b>									<b>€ 578 221,52</b>	<b>€ 578 221,52</b>

Income	Fee net	Fee gross (incl. 23 % VAT)	Number of participants	Total
<b>Registration</b>			1000	
Early (ICNA member HIC)	€ 609,76	€ 750,00	160	€ 97 560,98
Early (ICNA member UMIC)	€ 365,85	€ 450,00	150	€ 54 878,05
Early (ICNA member LIC & Junior)	€ 146,34	€ 180,00	70	€ 10 243,90
Regular (ICNA member HIC)	€ 715,45	€ 880,00	70	€ 50 081,30
Regular (ICNA member UMIC)	€ 487,80	€ 600,00	70	€ 34 146,34
Regular (ICNA member LIC & Junior)	€ 186,99	€ 230,00	20	€ 3 739,84
Late (ICNA member HIC)	€ 865,85	€ 1 065,00	70	€ 60 609,76
Late (ICNA member UMIC)	€ 569,11	€ 700,00	70	€ 39 837,40
Late (ICNA member LIC & Junior)	€ 170,73	€ 210,00	20	€ 3 414,63
Early Student	€ 93,50	€ 115,00	70	€ 6 544,72
Regular Student	€ 146,34	€ 180,00	20	€ 2 926,83
Late Student	€ 260,16	€ 320,00	20	€ 5 203,25
Early Non member	€ 865,85	€ 1 065,00	70	€ 60 609,76
Regular Non member	€ 975,61	€ 1 200,00	20	€ 19 512,20
Late Non member	€ 1 130,08	€ 1 390,00	20	€ 22 601,63
Invited speakers/ guests / EB	€ 0,00	€ 0,00	80	€ 0,00
<b>Sponsorship + exhibition</b>				
Platinum Sponsor	€ 25 000,00	€ 30 750,00	1	€ 25 000,00
Gold Sponsor	€ 20 000,00	€ 24 600,00	1	€ 20 000,00
Silver Sponsor	€ 15 000,00	€ 18 450,00	2	€ 30 000,00
Bronze Sponsor	€ 7 500,00	€ 9 225,00	5	€ 37 500,00
Exhibition booths	€ 3 000,00	€ 3 690,00	20	€ 60 000,00
Local support GCB	€ 17 900,00	€ 22 017,00	1	€ 17 900,00
			<b>Total net</b>	<b>€ 662 310,57</b>

HIC High Income Countries  
UMIC Upper Middle Income Countries  
LIC Low Income Countries

# ICNC 2026 - AMBEREXPO

## detailed budget for 700 participants

Net prices don't include 23 % VAT

Services	Q-ty	Day 1 set up - Sat	Day 2 set up -Sun	Day 3 Mon	Day 4 Tue	Day 5 Wed	Day 6 Thu	Day 7 Fri	Total	Subtotal
<b>Marketing / Promotion</b>	<b>Q-ty</b>									
Promotion at the previous congresses	1		€ 2 674,42						€ 2 674,42	€ 33 000,00
Couriers, post, tel, fax	1		€ 325,58						€ 325,58	
Travel bursaries	20		€ 1 500,00						€ 30 000,00	
<b>Venue</b>		Price/day	Price/day	Price/day	Price/day	Price/day	Price/day	Price/day		
Venue hire/conference package	x	€ 0,00	€ 3 135,35	€ 8 823,26	€ 8 823,26	€ 8 823,26	€ 8 823,26	€ 8 823,26	€ 47 251,63	€ 77 326,63
Additional furniture (chairs & tables)	x	€ 0,00	€ 0,00	€ 2 000,00	€ 2 000,00	€ 2 000,00	€ 2 000,00	€ 2 000,00	€ 10 000,00	
Cloakroom	x	€ 0,00	€ 0,00	€ 550,00	€ 550,00	€ 550,00	€ 550,00	€ 550,00	€ 2 750,00	
Security service	x	€ 0,00	€ 0,00	€ 6 828,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 6 828,00	
Cleaning	x	€ 0,00	€ 0,00	€ 6 675,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 6 675,00	
First aid	x	€ 0,00	€ 0,00	€ 3 822,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 3 822,00	
<b>Technical support</b>		Price/day	Price/day	Price/day	Price/day	Price/day	Price/day	Price/day		
AV Equipment (session halls, speaker preview, e-posters and videos)	x	€ 0,00	€ 600,00	€ 2 785,00	€ 12 591,00	€ 12 591,00	€ 12 591,00	€ 2 785,00	€ 43 943,00	€ 70 785,48
Offices, meeting rooms	x	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 14 305,50	€ 14 305,50	
Technicians	x	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 9 630,00	€ 9 630,00	
Registration Desk Equipment	1		€ 2 325,58						€ 2 325,58	
Website design, build and updates	1		€ 581,40						€ 581,40	
<b>Catering</b>	<b>Q-ty</b>	Price/person	Price/person	Price/person	Price/person	Price/person	Price/person	Price/person		
All day coffee service	700				€ 12,79				€ 8 953,49	
Lunch / buffet	700				€ 18,60				€ 13 023,26	
Afternoon coffee break	700				€ 0,00				€ 0,00	
Morning coffee break	700					€ 0,00			€ 0,00	
All day coffee service	700					€ 12,79			€ 8 953,49	
Lunch / buffet	700					€ 18,60			€ 13 023,26	
Afternoon coffee break	700					€ 0,00			€ 0,00	
Morning coffee break	700						€ 0,00		€ 0,00	
All day coffee service	700						€ 12,79		€ 8 953,49	
Lunch / buffet	700						€ 18,60		€ 13 023,26	
Afternoon coffee break	700						€ 0,00		€ 0,00	

Morning coffee break	700							€ 8,14	€ 5 697,67	
Other Catering (side meetings, speaker room etc)	x	€ 0,00	€ 0,00	€ 418,60	€ 1 046,51	€ 1 046,51	€ 1 046,51	€ 209,30	€ 3 767,44	
Staff catering	x	€ 0,00	€ 0,00	€ 465,12	€ 465,12	€ 465,12	€ 465,12	€ 465,12	€ 2 325,58	
Water stations	x	€ 0,00	€ 0,00	€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 23,26	€ 488,37	€ 78 209,30
<b>Posters, registration desk, exh. booths</b>	<b>Q-ty</b>									
Shell Scheme	20		€ 232,56						€ 4 651,16	
Posters	40		€ 11,63						€ 465,12	
Registration Desk	1		€ 465,12						€ 465,12	€ 5 581,40
<b>Staffing</b>	<b>Q-ty</b>									
Onsite - Local Temporary Staff (session halls, registration desk, speaker preview, ask me, posters, airport etc)	1	€ 0,00	€ 0,00	€ 2 325,58	€ 1 860,47	€ 1 860,47	€ 1 860,47	€ 0,00	€ 7 906,98	
Photographer	1		€ 1 162,79						€ 1 162,79	€ 9 069,77
<b>Participant's KIT</b>	<b>Q-ty</b>									
Design of corporate image/branding/congress logo	1		€ 348,84						€ 348,84	
Design of promotional items	1		€ 348,84						€ 348,84	
Print 1st Announment - flyer or postcard (save the date)	700		€ 0,47						€ 325,58	
Print Final Programme	700		€ 5,81						€ 4 069,77	
Name badge	700		€ 0,00						€ 0,00	
Lanyard	700		€ 1,16						€ 813,95	
Congress bag	700		€ 4,65						€ 3 255,81	
Pads	700		€ 1,16						€ 813,95	
Pens	700		€ 1,16						€ 813,95	€ 10 790,70
<b>Decoration</b>	<b>O-ty</b>									
Onsite signage: posters, lectern panels, flags, registration desk and stage branding, PowerPoint slides for e-signage.	1		€ 5 813,95						€ 5 813,95	€ 5 813,95
<b>Opening Ceremony + Welcome Reception</b>	<b>Q-ty</b>									
Opening Ceremony	1		€ 3 488,37						€ 3 488,37	
Welcome reception	700			€ 27,91					€ 19 534,88	€ 23 023,26

<b>Gala Dinner</b>	<b>Q-ty</b>									
Gala Dinner / menu & drinks	700							€ 46,51		€ 32 558,14
Gala Dinner venue	1							€ 6 976,74		€ 6 976,74
Gala Dinner entertainment	1							€ 3 488,37		€ 3 488,37
<b>Invited speakers</b>	<b>Q-ty</b>									
Travel costs	12		€ 1 500,00							€ 18 000,00
Accommodation /VIP	2		€ 151,16	€ 151,16	€ 151,16	€ 151,16	€ 151,16	€ 151,16		€ 1 511,63
Accommodation	10		€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 116,28		€ 5 813,95
<b>Gdańsk hospitality package</b>										
Site inspection (accommodation, lunches and dinners, transfers) Welcome desk at the Gdańsk Lech Wałęsa Airport Promotional materials about Gdańsk and the region, including maps, folders and guides Fast Track and Executive Lounge services at the Gdańsk Lech Wałęsa Airport for 20 VIP guests Gift bags with local treats for 20 VIP guests	1		€ 3 310,00							€ 3 310,00
Complimentary Gdańsk, Sopot, Gdynia sightseeing tour for participants	700		€ 12,50							€ 8 750,00
Gdańsk Conference System including: Free mobile conference app Free event website Registration card including the layout dedicated especially to the event Free time Gdańsk package including free entry to the main attractions	1		€ 2 090,00							€ 2 090,00
<b>DMC fee</b>										
DMC Management Fee	1		€ 23 255,81							€ 23 255,81
<b>Total</b>									<b>€ 419 355,13</b>	<b>€ 419 355,13</b>

€ 43 023,26

€ 25 325,58

€ 14 150,00

€ 23 255,81

Income	Fee net	Fee gross (incl. 23 % VAT)	Number of participants	Total
<b>Registration</b>			700	
Early (ICNA member HIC)	€ 609,76	€ 750,00	90	€ 54 878,05
Early (ICNA member UMIC)	€ 365,85	€ 450,00	90	€ 32 926,83
Early (ICNA member LIC & Junior)	€ 146,34	€ 180,00	50	€ 7 317,07
Regular (ICNA member HIC)	€ 715,45	€ 880,00	50	€ 35 772,36
Regular (ICNA member UMIC)	€ 487,80	€ 600,00	50	€ 24 390,24
Regular (ICNA member LIC & Jun)	€ 186,99	€ 230,00	20	€ 3 739,84
Late (ICNA member HIC)	€ 865,85	€ 1 065,00	50	€ 43 292,68
Late (ICNA member UMIC)	€ 569,11	€ 700,00	50	€ 28 455,28
Late (ICNA member LIC & Junior)	€ 170,73	€ 210,00	20	€ 3 414,63
Early Student	€ 93,50	€ 115,00	50	€ 4 674,80
Regular Student	€ 146,34	€ 180,00	20	€ 2 926,83
Late Student	€ 260,16	€ 320,00	20	€ 5 203,25
Early Non member	€ 865,85	€ 1 065,00	50	€ 43 292,68
Regular Non member	€ 975,61	€ 1 200,00	20	€ 19 512,20
Late Non member	€ 1 130,08	€ 1 390,00	20	€ 22 601,63
Invited speakers/ guests / EB	€ 0,00	€ 0,00	50	€ 0,00
<b>Sponsorship + exhibition</b>				
Platinum Sponsor	€ 25 000,00	€ 30 750,00	0	€ 0,00
Gold Sponsor	€ 20 000,00	€ 24 600,00	1	€ 20 000,00
Silver Sponsor	€ 15 000,00	€ 18 450,00	1	€ 15 000,00
Bronze Sponsor	€ 7 500,00	€ 9 225,00	3	€ 22 500,00
Exhibition booths	€ 3 000,00	€ 3 690,00	20	€ 60 000,00
Local support GCB	€ 14 150,00	€ 17 404,50	1	€ 14 150,00
			<b>Total net</b>	<b>€ 464 048,37</b>

HIC High Income Countries  
UMIC Upper Middle Income Countries  
LIC Low Income Countries

# ICNC 2026 - AMBEREXPO

## detailed budget for 600 participants

Net prices don't include 23 % VAT

Services	Q-ty	Day 1 set up - Sat	Day 2 set up -Sun	Day 3 Mon	Day 4 Tue	Day 5 Wed	Day 6 Thu	Day 7 Fri	Total	Subtotal
<b>Marketing / Promotion</b>	<b>Q-ty</b>									
Promotion at the previous congresses	1		€ 2 674,42						€ 2 674,42	€ 33 000,00
Couriers, post, tel, fax	1		€ 325,58						€ 325,58	
Travel bursaries	20		€ 1 500,00						€ 30 000,00	
<b>Venue</b>		Price/day	Price/day	Price/day	Price/day	Price/day	Price/day	Price/day		
Venue hire/conference package	x	€ 0,00	€ 3 135,35	€ 8 823,26	€ 8 823,26	€ 8 823,26	€ 8 823,26	€ 8 823,26	€ 47 251,63	€ 77 326,63
Additional furniture (chairs & tables)	x	€ 0,00	€ 0,00	€ 2 000,00	€ 2 000,00	€ 2 000,00	€ 2 000,00	€ 2 000,00	€ 10 000,00	
Cloakroom	x	€ 0,00	€ 0,00	€ 550,00	€ 550,00	€ 550,00	€ 550,00	€ 550,00	€ 2 750,00	
Security service	x	€ 0,00	€ 0,00	€ 6 828,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 6 828,00	
Cleaning	x	€ 0,00	€ 0,00	€ 6 675,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 6 675,00	
First aid	x	€ 0,00	€ 0,00	€ 3 822,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 3 822,00	
<b>Technical support</b>		Price/day	Price/day	Price/day	Price/day	Price/day	Price/day	Price/day		
AV Equipment (session halls, speaker preview, e-posters and videos)	x	€ 0,00	€ 600,00	€ 2 785,00	€ 12 591,00	€ 12 591,00	€ 12 591,00	€ 2 785,00	€ 43 943,00	€ 70 785,48
Offices, meeting rooms	x	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 14 305,50	€ 14 305,50	
Technicians	x	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 0,00	€ 9 630,00	€ 9 630,00	
Registration Desk Equipment	1		€ 2 325,58						€ 2 325,58	
Website design, build and updates	1		€ 581,40						€ 581,40	
<b>Catering</b>	<b>Q-ty</b>	Price/person	Price/person	Price/person	Price/person	Price/person	Price/person	Price/person		
All day coffee service	600				€ 12,79				€ 7 674,42	
Lunch / buffet	600				€ 18,60				€ 11 162,79	
Afternoon coffee break	600				€ 0,00				€ 0,00	
Morning coffee break	600					€ 0,00			€ 0,00	
All day coffee service	600					€ 12,79			€ 7 674,42	
Lunch / buffet	600					€ 18,60			€ 11 162,79	
Afternoon coffee break	600					€ 0,00			€ 0,00	
Morning coffee break	600						€ 0,00		€ 0,00	
All day coffee service	600						€ 12,79		€ 7 674,42	
Lunch / buffet	600						€ 18,60		€ 11 162,79	
Afternoon coffee break	600						€ 0,00		€ 0,00	



Morning coffee break	600							€ 8,14	€ 4 883,72	
Other Catering (side meetings, speaker room etc)	x	€ 0,00	€ 0,00	€ 418,60	€ 1 046,51	€ 1 046,51	€ 1 046,51	€ 209,30	€ 3 767,44	
Staff catering	x	€ 0,00	€ 0,00	€ 465,12	€ 465,12	€ 465,12	€ 465,12	€ 465,12	€ 2 325,58	
Water stations	x	€ 0,00	€ 0,00	€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 23,26	€ 488,37	€ 67 976,74
<b>Posters, registration desk, exh. booths</b>	<b>Q-ty</b>									
Shell Scheme	20		€ 232,56						€ 4 651,16	
Posters	40		€ 11,63						€ 465,12	
Registration Desk	1		€ 465,12						€ 465,12	€ 5 581,40
<b>Staffing</b>	<b>Q-ty</b>									
Onsite - Local Temporary Staff (session halls, registration desk, speaker preview, ask me, posters, airport etc)	1	€ 0,00	€ 0,00	€ 2 325,58	€ 1 860,47	€ 1 860,47	€ 1 860,47	€ 0,00	€ 7 906,98	
Photographer	1		€ 1 162,79						€ 1 162,79	€ 9 069,77
<b>Participant's KIT</b>	<b>Q-ty</b>									
Design of corporate image/branding/congress logo	1		€ 348,84						€ 348,84	
Design of promotional items	1		€ 348,84						€ 348,84	
Print 1st Announment - flyer or postcard (save the date)	600		€ 0,47						€ 279,07	
Print Final Programme	600		€ 5,81						€ 3 488,37	
Name badge	600		€ 0,00						€ 0,00	
Lanyard	600		€ 1,16						€ 697,67	
Congress bag	600		€ 4,65						€ 2 790,70	
Pads	600		€ 1,16						€ 697,67	
Pens	600		€ 1,16						€ 697,67	€ 9 348,84
<b>Decoration</b>	<b>O-ty</b>									
Onsite signage: posters, lectern panels, flags, registration desk and stage branding, PowerPoint slides for e-signage.	1		€ 5 813,95						€ 5 813,95	€ 5 813,95
<b>Opening Ceremony + Welcome Reception</b>	<b>Q-ty</b>									
Opening Ceremony	1		€ 3 488,37						€ 3 488,37	
Welcome reception	600			€ 27,91					€ 16 744,19	€ 20 232,56

<b>Gala Dinner</b>	<b>Q-ty</b>									
Gala Dinner / menu & drinks	600							€ 46,51		€ 27 906,98
Gala Dinner venue	1							€ 6 976,74		€ 6 976,74
Gala Dinner entertainment	1							€ 3 488,37		€ 3 488,37
<b>Invited speakers</b>	<b>Q-ty</b>									
Travel costs	12		€ 1 500,00							€ 18 000,00
Accommodation /VIP	2		€ 151,16	€ 151,16	€ 151,16	€ 151,16	€ 151,16	€ 151,16		€ 1 511,63
Accommodation	10		€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 116,28	€ 116,28		€ 5 813,95
<b>Gdańsk hospitality package</b>										
Site inspection (accommodation, lunches and dinners, transfers) Welcome desk at the Gdańsk Lech Wałęsa Airport Promotional materials about Gdańsk and the region, including maps, folders and guides Fast Track and Executive Lounge services at the Gdańsk Lech Wałęsa Airport for 20 VIP guests Gift bags with local treats for 20 VIP guests	1		€ 3 310,00							€ 3 310,00
Complimentary Gdańsk, Sopot, Gdynia sightseeing tour for participants	600		€ 12,50							€ 7 500,00
Gdańsk Conference System including: Free mobile conference app Free event website Registration card including the layout dedicated especially to the event Free time Gdańsk package including free entry to the main attractions	1		€ 2 090,00							€ 2 090,00
<b>DMC fee</b>										
DMC Management Fee	1		€ 23 255,81							€ 23 255,81
<b>Total</b>									<b>€ 398 988,85</b>	<b>€ 398 988,85</b>

€ 38 372,09

€ 25 325,58

€ 12 900,00

€ 23 255,81

Income	Fee net	Fee gross (incl. 23 % VAT)	Number of participants	Total
<b>Registration</b>			600	
Early (ICNA member HIC)	€ 609,76	€ 750,00	80	€ 48 780,49
Early (ICNA member UMIC)	€ 365,85	€ 450,00	80	€ 29 268,29
Early (ICNA member LIC & Junior)	€ 146,34	€ 180,00	40	€ 5 853,66
Regular (ICNA member HIC)	€ 715,45	€ 880,00	45	€ 32 195,12
Regular (ICNA member UMIC)	€ 487,80	€ 600,00	45	€ 21 951,22
Regular (ICNA member LIC & Junior)	€ 186,99	€ 230,00	15	€ 2 804,88
Late (ICNA member HIC)	€ 865,85	€ 1 065,00	40	€ 34 634,15
Late (ICNA member UMIC)	€ 569,11	€ 700,00	40	€ 22 764,23
Late (ICNA member LIC & Junior)	€ 170,73	€ 210,00	15	€ 2 560,98
Early Student	€ 93,50	€ 115,00	45	€ 4 207,32
Regular Student	€ 146,34	€ 180,00	15	€ 2 195,12
Late Student	€ 260,16	€ 320,00	15	€ 3 902,44
Early Non member	€ 865,85	€ 1 065,00	45	€ 38 963,41
Regular Non member	€ 975,61	€ 1 200,00	15	€ 14 634,15
Late Non member	€ 1 130,08	€ 1 390,00	15	€ 16 951,22
Invited speakers/ guests / EB	€ 0,00	€ 0,00	50	€ 0,00
<b>Sponsorship + exhibition</b>				
Platinum Sponsor	€ 25 000,00	€ 30 750,00	0	€ 0,00
Gold Sponsor	€ 20 000,00	€ 24 600,00	1	€ 20 000,00
Silver Sponsor	€ 15 000,00	€ 18 450,00	1	€ 15 000,00
Bronze Sponsor	€ 7 500,00	€ 9 225,00	3	€ 22 500,00
Exhibition booths	€ 3 000,00	€ 3 690,00	16	€ 48 000,00
Local support GCB	€ 12 900,00	€ 15 867,00	1	€ 12 900,00
			<b>Total net</b>	<b>€ 400 066,67</b>

HIC High Income Countries  
 UMIC Upper Middle Income Countries  
 LIC Low Income Countries